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BTG Pactual reaches an exclusive agreement with Mobius Capital Partners for fund distribution in Latin America

From 01 November, BTG Pactual's Third Party Distribution division will be responsible for exclusively distributing the Mobius Emerging Markets Fund to institutional investors across Latin America. BTG Pactual have been appointed by the fund's manager, Mobius Capital Partners.

The Mobius Emerging Markets Fund is a SICAV fund registered in Luxembourg. It invests in mid-sized companies in emerging and frontier markets with a sound business model and the potential for operational and ESG (Environmental, Social and Governance) improvements. With this agreement BTG reaffirms its commitment to incorporate new managers into their institutional distribution platform, taking advantage of their specialized network across the region.

Mobius Capital Partners is an emerging and frontier markets asset manager offering innovative and sustainable investment solutions for its clients. The firm was founded by Dr. Mark Mobius, Carlos Hardenberg and Greg Konieczny in May 2018. Supported by a first-class investment team, Mobius Capital Partners is focused on one single strategy based on actively partnering with portfolio companies to improve their corporate governance and to deliver a clear ESG pathway.

Marcos Pimentel, Head of International Sales at BTG, highlights Mobius Capital Partners investment team's extensive experience in Emerging Markets: *"We bring to Latam an experienced team with an excellent long-term track record in emerging markets equities, highly specialized with a high conviction portfolio"*, Pimentel says.

Furthermore, Mark Mobius, Founding Partner, explains the motives behind the agreement: *"I am delighted that investors across Latin America can now access the Mobius Emerging Markets Fund. We have already started to engage with a number of innovative and exciting companies in a variety of sectors across the region. We are looking forward to working with our established local partner BTG Pactual, and ensuring Latin American investors are aware of this next generation of potential ESG leaders that are already operating both locally and across wider emerging and frontier markets"*

NOTES TO EDITORS

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About the Founding Partners

Dr. Mark Mobius is a pioneering investor and has actively managed emerging markets funds since 1987. Prior to launching Mobius Capital Partners, Dr. Mobius was at Franklin Templeton

Investments for more than 30 years, most recently as Executive Chairman of the Templeton Emerging Markets Group. During his tenure, the group expanded AUM from USD 100m to over USD 40bn and launched a number of emerging market and frontier funds focusing on Asia, Latin America, Africa and Eastern Europe. His career and influence has earned him numerous industry awards. Dr. Mobius has also been a key figure in developing the international policy for emerging markets.

Carlos Hardenberg is a well-known emerging markets fund manager with 19 years' experience having lived in Warsaw, Singapore, Istanbul and London. For a decade he managed Templeton Frontier Markets Fund, one of the largest frontier markets funds in the industry, as well as a number of global emerging markets funds, including TEMIT, a £2.2bn London listed investment trust.

Greg Konieczny has over 25 years of experience in research and portfolio management with a strong focus on emerging Europe. He was the fund manager of Fondul, the London and Bucharest listed USD \$2.7bn Romanian fund, as well as an open-ended Eastern European fund. In addition, he led a private equity GEM strategy and Franklin Templeton's EM Active Ownership Group.